



# CEO Speaker Series

## Celebrating Women's History Month

March 28, 2024 from 12 p.m. to 1 p.m.



*2024 Keynote Speaker*

**Valerie King**

Habitat CFC Family Selection Committee Member  
National and Regional Social Equity Task Force Leader  
Keller Williams Realty

Register today!



Valerie King has achieved significant educational milestones, earning a B.S. in Biochemistry and an M.Ed. in Psychology with a concentration in College Administration. However, her passion for real estate and investing soon became apparent. Beginning her real estate journey in 2008 amidst a challenging market, Valerie gained invaluable experience as an investor in both residential and commercial properties, learning numerous early lessons along the way.

In 2010, she took her interest in real estate further by becoming a licensed Real Estate Consultant and joining Keller Williams Realty (KW), attracted by its exceptional training and mentorship programs. Finding fulfillment in sales and assisting families in achieving their real estate goals, Valerie quickly rose to the top 20% of agents in production at her office market center within three years. Her dedication led to her invitation to join the Agent Leadership Council (ALC) in 2013.

As the business expanded, Valerie made her first hire in 2017, bringing on a Director of Operations and Marketing. Together, they grew the business from \$4M to \$10M in annual sales volume before scaling the team to currently average over \$20M in annual volume sales. Today, the Valerie King Team at Keller Williams stands as one of the premier teams in the market center, prioritizing strong client relationships and community impact. Valerie herself is ranked among the top 5% of agents nationwide in sales, having proudly assisted over 500 families in buying, selling, investing, and leasing real estate over 13 years.

As Valerie's team has grown, so has her involvement with Keller Williams, taking on leadership roles such as serving as a national and regional Social Equity Task Force leader since 2020. In 2021, she was invited to join the Board for KW Cares, a non-profit organization providing grants to KW agents and their families in need. In her local community, Valerie serves on the board for the Minority Business Association in Bridgeport and the CT State Housatonic Community College Foundation. Additionally, she volunteers for Habitat for Humanity on the Family Selection Committee.

With a strong upbringing emphasizing generosity, Valerie donates a portion of every sale to organizations such as the Yale New Haven Lupus Foundation and KW Cares. Valerie is a wife and mother of three boys, finding enjoyment in traveling, reading, baking, and watching suspenseful movies in her spare time. Valerie embodies a lifelong learner's spirit, eager to educate and uplift those around her whenever possible.